

American Truck Dealers A DIVISION OF NADA



Repeal the Federal Excise Tax on New Heavy-Duty Trucks – Cosponsor H.R. 1440/S. 694 Promote the Transition to a Cleaner, Greener and Safer Truck Fleet

ISSUE

Congress imposes a 12% federal excise tax (FET) on the retail sale of most new heavy-duty trucks. This tax depresses heavy-duty truck sales and delays the purchase of cleaner, safer and more fuel-efficient trucks. Despite the recent passage of a \$40,000 federal incentive for "clean commercial vehicles," the century-old FET remains a signficant barrier to adoption of today's more energy efficient trucks. Members of Congress are urged to cosponsor H.R. 1440/S. 694 which would repeal the FET and help incentivize the replacement of older trucks with new, greener, and safer trucks.

BACKGROUND

The FET on heavy-duty trucks was first imposed in 1917 to help pay for World War I. The 12% FET is the highest excise tax on a percentage basis that Congress levies on a product, often adding as much as \$22,000 to the price of a new heavy-duty diesel truck, or \$50,000 for an electric truck. The tax is imposed on top of the nearly \$40,000 additional cost from recent federal emissions and fuel-economy mandates, which already makes it harder for small businesses to afford a new truck.

Nearly half of the Class 8 trucks on the road are over 10 years old. Truck buyers and small businesses are increasingly holding onto their older trucks longer or purchasing used trucks and are not fully realizing the benefits of significantly improved environmental and safety truck technologies. A <u>study</u> conducted by an environmental non-profit, Resources for the Future, stated that "an exemption on federal excise taxes for medium- and heavy-duty electric vehicles can help reduce the price differential with diesel vehicles and make purchase incentives more effective." Additionally, the Zero Emission Transportation Association, which supports "100% electric vehicle sales," <u>supports</u> FET repeal because the FET "harms American truckers and fleet operators by inflating the cost of heavy-duty trucks and limiting access to the many economic and public health benefits that come with transportation electrification..."

Also, the FET has been the most inconsistent source of revenue to the Highway Trust Fund (HTF) over the past 20 years. Since FET revenue is dependent on volatile annual truck sales, the tax has contributed to the overall instability of the HTF. To establish long-term stability for the HTF, the 12% FET should be replaced with a more consistent revenue source.

KEY POINTS

- FET repeal would immediately benefit the environment by replacing older trucks with cleaner and more fuelefficient trucks. While new trucks have made significant environmental gains, such as reducing nitrogen oxide
 emissions by 97% and particulate matter emissions by 98%, the FET remains a costly barrier to the purchase of new
 trucks with the latest environmental technologies. Nearly half of the Class 8 trucks on the road today are over 10
 years old and lack the cleaner technologies and fuel efficiency gains of today's trucks.
- Accelerating heavy-duty truck fleet turnover will have a significant impact on highway safety. FET repeal would
 increase highway safety by incentivizing the replacement of older trucks with advanced technology trucks. New
 trucks offer the latest safety options, such as anti-lock braking systems, electronic stability control, and other driver
 assistance systems to help reduce roadway safety crashes.
- Repealing the FET would spur new truck sales and protect the 1.3 million U.S. manufacturing, supplier, dealership
 and heavy-duty trucking and trailer related jobs. FET repeal would support American workers in manufacturing and
 sales and drive the adoption of advanced technology trucks.

STATUS

Bills to repeal the FET have been introduced in the House (H.R. 1440) by Reps. Doug LaMalfa (R-Calif.), Chris Pappas (D-N.H.), Darin LaHood (R-III.), and Earl Blumenauer (D-Ore.) and in the Senate (S. 694) by Sens. Todd Young (R-Ind.) and Ben Cardin (D-Md.). ATD and eight trucking organizations sent a letter to Senate Finance Committee and House Ways and Means Committee leadership urging passage of H.R. 1440/S. 694. To promote the deployment of cleaner, safer trucks and the transition to a lower carbon future, Members are urged to cosponsor H.R. 1440/S. 694.