

Driving Texas' Economy

Annual Contribution of Texas' New-Car Dealers

Numbers reflect annual economic activity during 2021.



1,227
DEALERSHIPS
(new car)



210,885
TOTAL JOBS
(created by dealerships)
Includes 96,582 direct jobs and
114,303 indirect and induced jobs.



79
EMPLOYEES
(average per
dealership)



\$111.8B
TOTAL SALES
(all dealerships)



\$8.3B
PAYROLL

\$85,982 Average Annual Earnings	\$2B State and Federal Income Taxes Paid
---	---

Includes income taxes paid for direct,
indirect and induced jobs.



9.4%
REGISTRATIONS
Texas' Share of Total U.S.
New-Vehicle Registrations

\$7.1B
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

NADA Industry Analysis | 8484 Westpark Drive, Suite 500, Tysons, VA 22102 | 800.557.6232 | economics@nada.org
NADA Legislative Affairs | 412 First St. SE | Washington, DC 20003 | 202 547-5500 | legislative@nada.org