

Driving Washington's Economy

Annual Contribution of Washington's New-Car Dealers

Numbers reflect annual economic activity during 2021.



309
DEALERSHIPS
(new car)



41,201
TOTAL JOBS
(created by dealerships)
Includes 21,028 direct jobs and
20,173 indirect and induced jobs.



68
EMPLOYEES
(average per
dealership)



\$21.3B
TOTAL SALES

(all dealerships)



\$1.7B
PAYROLL

\$80,080

Average Annual
Earnings

\$346M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



1.8%
REGISTRATIONS

Washington's Share of Total U.S.
New-Vehicle Registrations

\$1.4B
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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